



American Chamber of Commerce in India

Amcham India  
Delegation  
to  
BANGLADESH

February 13 & 14, 2013

List of Delegates



## **American Chamber of Commerce in India**

Established in 1992, the American Chamber of Commerce in India (AMCHAM India) is an association of American business organizations operating in the country.

AMCHAM India has around 500 members, spread all over the nation.

The Chamber enjoys a close relationship with the U.S. Embassy, which supports its objectives and helps in fulfilling them. The incumbent U.S. Ambassador to India is the Honorary President of AMCHAM.

### **Mission**

AMCHAM's principle objectives are to:

- Promote activities that encourage and stimulate investment by U.S. companies in the country.
- Support the business operations of its members.
- Encourage bilateral trade between India and the U.S.

These primary objectives are fulfilled by:

- Providing a forum for U.S.-based business organizations to discuss and identify common issues, economic and commercial interests in India and/or the U.S.
- Instituting Sectoral Committees which implement the primary objectives in their respective sectors.
- Reviewing policies and procedures in various sectors that affect the members as well as growth of foreign direct investment.

### **Affiliations**

AMCHAM is affiliated to the following Chambers:

- Chamber of Commerce of USA in Washington, D.C.
- Asia Pacific Council of American Chambers of Commerce (APCAC).
- AMCHAM's in other countries.

### **Regional Chapters**

AMCHAM's National Secretariat is based in New Delhi with six Regional Chapters in Bangalore, Chennai, Delhi, Hyderabad, Kolkata and Mumbai.

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**Mr. Vishal K. Wanchoo**

Vice President

Growth Initiatives, GE South Asia

General Electric Company



Leader of the  
Delegation.

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**Business Interest**

To contribute to the overall infrastructure and growth of Bangladesh primarily focusing on clean energy, clean water, rail, aviation and healthcare.

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**Mr. Farrukh Alam**

Country Manager

India Medtronic Pvt. Ltd.



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Mobile : +8801713043611

Email : Farrukh.alam@medtronic.com

**Business Interest**

Healthcare.

**Specific Business Interest with Bangladesh**

Hospitals and Clinicians.

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**Mr. K.G. Ananthkrishnan**

Managing Director  
MSD Pharmaceuticals Pvt. Ltd.



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C-59, G - Block  
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[khurshid.katrak@merck.com](mailto:khurshid.katrak@merck.com)

**Business Interest**

Pharmaceuticals.

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**Mr. Chandan Baksi**

General Manager - East  
Rockwell Automation India Pvt. Ltd.



Infinity Building, Tower II, 11<sup>th</sup> Floor  
Plot A3, Block GP  
Sector V, Salt Lake  
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Mobile : 91 - 9051012128

E-mail : [cbaksi@ra.rockwell.com](mailto:cbaksi@ra.rockwell.com)

**Business Interest**

Industrial automation and power control.

**Specific Business Interest with Bangladesh**

Promote Rockwell Automation products and solutions  
for Bangladesh manufacturing and process industries.

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**Mr. Chandramauli Balan**

Vice President (India Region)  
Emerson Electric Co



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**Mr. Supratik Banerjee**

Director Sales  
SAS Institute (India) Pvt. Ltd.



301, Solitaire Corporate Park, 151  
M.V. Road, Andheri East  
Mumbai - 400 093

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**Business Interest**

Oil and gas, cement, power, telecom, retail, air conditioning, pharma, food and beverages, metals and mining.

**Specific Business Interest with Bangladesh**

Opportunities in all the above mentioned sectors.

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**Business Interest**

Analytics market across industry verticals.

**Specific Business Interest with Bangladesh**

Exploring opportunities for SAS in banking, government, telecom & other sectors.

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**Ms. Sharmila Barathan**

Director - Corporate Affairs  
GE



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**Business Interest**

To contribute to the overall infrastructure and growth of Bangladesh primarily focusing on clean energy, clean water, rail, aviation and healthcare.

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**Ms. Sushmita Basu**

Associate Director  
PricewaterhouseCoopers Pvt. Ltd.



Plot No. 56 & 57, Block DN  
Sector - V, Salt Lake  
Kolkata - 700 091

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**Business Interest**

Meeting Investors.

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**Mr. Tridibes Basu**

Partner

Ernst &amp; Young / S.R. Batliboi &amp; Co.



Golf View Corporate Tower - B  
Sector - 42, Sector Road  
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**Business Interest**

Assurance, tax consulting, corporate finance / M&A  
and management advisory services.

**Specific Business interest with Bangladesh**

Same as above.

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**Mr. Sartaj Bhuiyan**

Director - Planning &amp; Strategy

GE



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**Business Interest**

To contribute to the overall infrastructure and growth of  
Bangladesh primarily focusing on clean energy, clean  
water, rail, aviation and healthcare.

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**Mr. Rakesh Chitkara**

Vice President Corporate Affairs  
GE South Asia



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DLF Phase - III  
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**Business Interest**

To contribute to the overall infrastructure and growth of Bangladesh primarily focusing on clean energy, clean water, rail, aviation and healthcare.

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**Ms. Annapurna Das**

Director - Business Unit  
MSD Pharmaceuticals



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**Business Interest**

R&D based scientific innovation pharmaceutical company, MSD or Merck (in USA).

**Specific Business interest with Bangladesh**

Bringing or making available and accessible MSD products in Bangladesh both for private and public markets.

## Mr. Ravi Dawar

Director Finance &  
Chief Financial Officer  
Becton Dickinson (BD) India



6<sup>th</sup> Floor, Signature Tower- B  
South City 1  
Gurgaon-122001

Phone : 91 - 124 - 3088104  
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### Business Interest

To contribute to the growth and development of Bangladesh in the healthcare industry.

### Specific Business Interest in with Bangladesh

Bangladesh is a country with approx 150 million people and an economy that is projected to grow >6%. Bangladesh comes with its unique challenges that are similar to India in terms of very high burden of both acute, infectious, and chronic diseases. The country presents a very good opportunity for BD to make a significant impact on its health systems in line with BD core purpose.

BD India has been doing business in Bangladesh since early FY 2000 and leveraged opportunities to establish a presence through its distributors. BD India has been able to expand its relevance in diagnostics, pharma and life sciences space of Bangladesh and tripled its revenues over the last three years. However, given the health environment in Bangladesh, and BD India's initiative to expand into adjacent countries, BD is in the process of seeking approval from the Board of Investment Bangladesh to establish a Branch Office. The establishment of a Branch office will enable BD India to recruit local talent and become more relevant in the healthcare industry.”

## Mr. Nitin Doddihal

Vice President  
Business Development Asia  
ATC Tower Company of India Pvt. Ltd.



4<sup>th</sup> Floor, Skyline Icon, near Mittal Estate  
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### Business Interest

Telecom Infrastructure (Telecom Towers).

American Tower (NYSE: AMT) is a leading independent owner and operator of wireless and broadcast communication sites. Our global portfolio includes approximately 50,000 owned or managed sites and is experiencing steady growth. In addition to leasing space on towers, we provide customized collocation solutions through our Distributed Antenna Systems (DAS) that support seamless in-building and outdoor wireless coverage. Headquartered in Boston, Massachusetts, American Tower has local offices across the United States and in Brazil, Chile, Colombia, Ghana, India, Mexico, Peru, South Africa, Uganda and the United Kingdom.

### Specific Business Interest with Bangladesh

To be the premier infrastructure provider in the eyes of our employees, customers and communities, enabling the deployment of advanced services that make wireless communication possible everywhere.

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## Mr. Arup Ganguly

Regional Sales Leader  
Gas Processing & Hydrogen  
UOP India Pvt. Ltd.



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DLF Cyber City, Phase - III  
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E-mail : arup.ganguly@honeywell.com

### Business Interest

UOPLLC is a part of Honeywell and a world leader in providing Technology Solutions in the area of Gas processing, Oil & petrochemical Industries. Business interests include :

- a) Providing modular/package solutions for purified Hydrogen as required in refineries and various other industries like Petrochemical/Steel etc.
- b) Providing licensed technology as well as packaged/modular solutions in the area of Acid Gas removal, dehydration, dew pointing and NGL recovery.

### Specific Business Interest with Bangladesh

- a) To find out prospects on Gas Processing and Hydrogen requirements in Bangladesh, find out who are the main stakeholders and creating relationships.
- b) Meeting with Eastern Refineries Ltd.(ERL) to review future projects and expansion plans.
- c) Meeting with petroleum and Natural Gas Ministry officials.
- d) Meeting with refining and Gas companies and associated companies to explore collaborative projects.
- e) Meet with private sector Industrialists dealing in Natural gas exploration, treatment/processing, Natural gas Condensate processing.

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## Mr. Neeraj Garg

Vice President  
South West Asia & Juice Business  
Coca - Cola India Pvt. Ltd.



Enkay Towers  
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### Business Interest

FMCG.

### Specific Business Interest with Bangladesh

Same as above.

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**Mr. Deepak Jolly**

Vice President

Public Affairs &amp; Communication

India &amp; South West Asia

Coca - Cola India Pvt. Ltd.



Enkay Towers

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Phase - 5

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**Business Interest**

FMCG.

**Specific Business Interest with Bangladesh**

Same as above.

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**Mr. Timothy Earl Madden**

Managing Director

Lubrizol Advanced Materials

India Pvt. Ltd.

6<sup>th</sup> Floor, Jaswanti Landmark LBS Marg  
Vikhroli (West), Mumbai 400 079

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Email : timothy.madden@lubrizol.com

**Business Interest**

Geographic expansion in South Asia for specialty chemicals.

**Specific Business Interest with Bangladesh**

Same as above.

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**Mr. Amar Nath Mazumder**

Financial Controller

Tupperware Bangladesh Pvt. Ltd.



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Dhaka - 1212

Phone : +88 02 8881956-7

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**Business Interest**

Currently engaged in trading of plastic household & kitchenware and exploring all the options so that the business operations can also be explored and ultimately Bangladesh market can be benefited with worldwide product range of Tupperware.

**Specific Business Interest with Bangladesh**

Import duty structure; Alternate L/C norms (for intercompany) and price declaration in VAT.

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**Mr. Uday Prabhudesai**

Regional Sales Manager

UOP India Pvt. Ltd.



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uday.prabhudesai@honeywell.com**Business Interest**

UOP LLC is a part of Honeywell and is the world's leading Licensor of process technologies for the gas processing, oil and petrochemical industries. UOP business interests include:

1. Undertaking configuration studies and energy studies for grassroots refinery & petrochemical complexes and existing refineries & petrochemical complexes.
2. Basic design and licensing of process technologies.
3. Undertaking Front End Engineering Design (FEED) for complex refining and petrochemical projects.
4. Supply of proprietary adsorbents and catalysts.
5. Supply of key mechanical equipment such as high performance internals for distillation towers, high efficiency heat transfer equipment, packings etc.
6. Supply of modular process plants such as condensate reforming units, merox units, CCR platformers etc.

**Specific Business Interest with Bangladesh**

1. Meeting with Bangladesh refining and associated company managements to explore collaborative projects.
2. Meeting with the private sector industrialists dealing in natural gas exploration and processing, natural gas condensate processing (Sylhet etc).

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**Mr. Suman Sil**

Sales Manager  
Central India, Bangladesh & Nepal  
Varian Medical Systems  
International India Pvt .Ltd.



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**Business Interest**

Development of cancer care in Bangladesh. To promote high end radiotherapy equipment for cancer treatment. To be a partner in fighting cancer by comprehensive training & development program for cancer care.

**Specific Business Interest with Bangladesh**

Oncology/radiotherapy equipment like Linear Accelerator, HDR brachytherapy for both Government and private hospitals in Bangladesh.

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**Mr. Rakshit Tewari**

Sales Manager  
Baxter India Pvt. Ltd.



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**Business Interest**

Healthcare / Pharmaceuticals.

**Specific Business Interest with Bangladesh**

- i. To better understand the framework that allows the convenience and simplicity of business in Bangladesh.
- ii. The various healthcare/pharmaceutical opportunities that exist in Bangladesh.

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**Ms. Madhvi Kataria**

Deputy Executive Director  
American Chamber of Commerce  
in India



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