



ঢাকা চেম্বার অব কমার্স অ্যান্ড ইন্ডাস্ট্রি

# ঢাকা চেম্বার অব কমার্স অ্যান্ড ইন্ডাস্ট্রি Dhaka Chamber of Commerce & Industry

*The Best of Bangladesh is Business®*

Circular No. 18

May 22, 2013

Subject: **Call for Expressions of Interest for Food Security and Renewable Energy Projects in Mozambique**

This is for kind information to the distinguished members of Dhaka Chamber of Commerce and Industry (DCCI) that the chamber has received "Call for Expressions of Interest for investment in Food Security and Renewable Energy sectors in Mozambique" from Regional Development Co. Ltd (RDC), Mauritius. They have informed that the Regional Development Co. Ltd (RDC) is a private company incorporated on 9 December 2009, with the Government of Mauritius as sole shareholder. Its objectives include the promotion of regional food security and other regional development projects. The Government of Mozambique has, through the Provincial Director of Agriculture, reserved for lease for the RDC some 2,456 hectares of land (Land) in the district of Monapo, in the Northern Province of Nampula.

The RDC hereby invites Expressions of Interest (EOI) from potential investors for food security and renewable energy projects on the Land. The information from the EOI will be used to prepare a Request for Proposal.

This Call for EOI is open to all investors regardless of nationality or country of registration, as well as to small planters in Mozambique and Mauritius.

Please find herewith the details of the Call for EOI for Food Security and Renewable Energy Projects in Mozambique. It is also available on the websites of the Board of Investment of Mauritius on [www.investmauritius.com](http://www.investmauritius.com) and the Ministry of Finance and Economic Development, Mauritius on <http://mof.gov.mu>

Interested members of DCCI may submit their EOI in sealed envelopes clearly marked "Expression of Interest- Projects in Mozambique", at latest **on Friday, 28 June 2013 at 3.30 p.m** to the following address:

**The Secretary, Regional Development Co Ltd,**  
C/o Prime Partners Ltd,  
15th Floor, Air Mauritius Centre,  
6th President John Kennedy Street,  
Port-Louis, Mauritius

You are hereby notified that EOI received after the closing date and time will not be considered.

Bashir Haider  
Secretary (Acting)

Enclosure: As above





**CALL FOR EXPRESSIONS OF INTEREST FOR FOOD SECURITY AND RENEWABLE ENERGY PROJECTS IN MOZAMBIQUE**

The Regional Development Co. Ltd (RDC) is a private company incorporated on 9 December 2009, with the Government of Mauritius as sole shareholder. Its objectives include the promotion of regional food security and other regional development projects.

The Government of Mozambique has, through the Provincial Director of Agriculture, reserved for lease for the RDC some 2,456 hectares of land (Land) in the district of Monapo, in the Northern Province of Nampula.

The RDC hereby invites Expressions of Interest (EOI) from potential investors for food security and renewable energy projects on the Land. The information from the EOI will be used to prepare a Request for Proposal.

This Call for EOI is open to all investors regardless of nationality or country of registration, as well as to small planters in Mozambique and Mauritius.

Details on the Call for EOI are available on the websites of the Board of Investment on [www.investmauritius.com](http://www.investmauritius.com) and the Ministry of Finance and Economic Development on <http://mof.gov.mu>

The closing date for the submission of the EOI is extended to **Friday, 28 June 2013 at 3.30 p.m.**

Participants are hereby notified that EOI received after the closing date and time will not be considered.

**15 April 2013**



## **CALL FOR EXPRESSIONS OF INTEREST FOR FOOD SECURITY AND RENEWABLE ENERGY PROJECTS IN MOZAMBIQUE**

The Regional Development Co. Ltd (RDC) is a private company incorporated on 9 December 2009, with the Government of Mauritius as sole shareholder. Its objectives include the promotion of regional food security and other regional development projects. The RDC hereby invites Expression of Interest (EOI) from potential investors willing to carry out projects related to food security and renewable energy in Mozambique.

### **Background**

1. The Government of Mozambique has, through the Provincial Director of Agriculture, reserved for lease for the RDC some 2,456 hectares of land (Land) in the district of Monapo, in the Northern Province of Nampula.
2. In order to facilitate the exploitation of land in Mozambique, RDC has set up the Regional Development Company Moçambique Limitada (“RDC Moz”) as a subsidiary in Mozambique with a view to act as the interface between prospective investors and the Government of Mozambique. RDC Moz. will provide a package of services (refer to Annex 1) to investors, including carrying out the paperwork required by business regulations in Mozambique. In addition, RDC Moz will work with the Government of Mozambique (local, provincial and national) to ensure that the externalities of the projects trickle down to civil society, be it in terms of infrastructure, technology transfer or training.
3. The ultimate owner of the Land will remain the Government of Mozambique, but RDC Moz will hold the Land for the purpose of development for the period of the lease. At present, the Government of Mozambique is proposing to lease the Land for a period of 49 years. Once the authorisation regarding the land use and respective authorisations are granted by the Mozambican authorities, RDC Moz will assign the Land to the selected investor upon execution of an “Assignment of Land Development Agreement”.
4. In return, the investor will pay RDC Moz an annual Exploitation Fee which will include the cost for the services provided by RDC Moz as well as the fee for the use of the Land. The Exploitation Fee will be index-linked to inflation in the US and to changes in the Mozambican administration land rent and will be adjusted on an annual basis on the anniversary of the grant of the Agreement.
5. The investor will also offer its products to both the Government of Mauritius and the Government of Mozambique on a right of first refusal at market prices, with each country being offered 25 % of the production.



### Land Details

6. The Land is a one-piece plot situated in the locality of Canacue in the Administrative Post of the District of Monapo, in the Province of Nampula and is 30 km from the District Headquarters. The coordinates are approximately as follows:

GPS Point	Longitude	Latitude
Point [1]	40° 6' 30.7"	-15° 3' 27.5"
Point [2]	40° 6' 57.6"	-15° 3' 38.7"
Point [3]	40° 7' 16.1"	-15° 3' 51.7"
Point [4]	40° 8' 9.3"	-15° 2' 51.2"
Point [5]	40° 10' 52.6"	-15° 0' 30.4"
Point [6]	40° 9' 5.5"	-15° 0' 40.7"
Point [7]	40° 7' 58.7"	-15° 1' 7.1"
Point [8]	40° 8' 2.0"	-15° 0' 47.6"
Point [9]	40° 7' 19.8"	-14° 59' 52.5"
Point [10]	40° 6' 53.0"	-14° 59' 46.1"
Point [11]	40° 6' 38.2"	-15° 0' 35.0"
Point [12]	40° 5' 28.1"	-15° 1' 14.4"
Point [13]	40° 4' 28.1"	-15° 2' 3.5"
Point [14]	40° 4' 58.5"	-15° 3' 11.7"

7. The Land is located in a strategic area. There are some 25 km from the National Highway and 100 km from the prestigious port of Nacala, the deepest harbour of Mozambique with good port infrastructure (refer to Annex 2). This allows the rapid carriage of goods to and from Mozambique by sea.
8. The population of Canacue is estimated at 61,688 inhabitants. It has a good supply of local labour and the local people have extensive experience in agricultural production as well as work on large scale agro industries. The Land is an ex-plantation and requires less costly land clearing than "green fields".
9. The climate is favourable for the implementation of agricultural projects. The potential products are: cassava, sorghum, maize, cotton, sesame, beans, vegetables, sisal and there is also great potential for rearing cattle.



10. There is a nearby transformer which facilitates access to electricity. Moreover the Government of Mozambique, through the Electricity of Mozambique, grants a 10% discount on rates of electrical installation for agricultural projects.
11. Canacue has two rivers with a flow of water, almost constant throughout the year. The available area has good topographic conditions for the construction of dams or irrigation systems. The rainfall range is from 800mm to 1200 mm per year.
12. The soil is predominantly clay (“franco argiloso”), reddish in some regions. Deposits of phosphates were recently discovered in Monapo district. This will enable the forthcoming installation of a factory producing fertilizers in Nacala-a-Velha. In this context, fertilizers will be available in large quantities.
13. Due to the favourable conditions and its strategic location, the district of Monapo has attracted several projects such as: - MATANUSCA (production and processing & export of bananas), SATAR (production, processing sisal), SANAM (production, processing and export of cotton, including the production of cooking oil), RUNNING (promotion of crops, sesame, beans).

#### **Purpose of the EOI**

14. The purpose of this Call for EOI is to provide the RDC with information on potential investors who can carry out food security or renewable energy projects on the Land.
15. The Call for EOI does not constitute an invitation to tender or an offer or invitation to enter an agreement of any kind with any party. The information obtained from the EOI will be used to prepare a Request for Proposal.

#### **Eligibility**

16. This Call for EOI is open to all investors, regardless of nationality or country of registration as well as to small planters in Mozambique and Mauritius.

#### **Documents to be submitted**

17. Participants must express their interest in writing and provide information indicating they are qualified to carry out the project including the following:
  - Background and profile
  - Experience in the selected field
  - Description of similar projects
  - Financial and technical capability to implement the projects
  - Availability of appropriate skills among staff
  - Other related documents



18. Participants are also invited to indicate the extent of land they would require for their project.

### **Submission of Expressions of Interest**

19. Participants must submit their EOI in sealed envelopes clearly marked "Expression of Interest- Projects in Mozambique", at latest **at 3.30 p.m on Monday 27 May 2013**, to the following address:

**The Secretary, Regional Development Co Ltd,**  
c/o Prime Partners Ltd,  
15<sup>th</sup> Floor, Air Mauritius Centre,  
6<sup>th</sup> President John Kennedy Street,  
Port-Louis,  
Mauritius

Participants are hereby notified that EOI received after the closing date and time will not be considered.

Participants may call at the office of the Regional Development Co. Ltd on (230) 201 2956 for any query regarding this Call for EOI.

### **Reservation**

20. RDC reserves the right to accept or reject any EOI received or annul the whole exercise and reject all EOI at any time without thereby incurring any liability whatsoever to any participant or having any obligation to inform those who have expressed interest of the grounds of its decision.

### **Disclaimer**

21. The Call for EOI may not contain and does not purport to contain all the information that a participant may desire. In all cases, interested parties should conduct their own investigation and analysis of the Call for EOI and of the data set forth in this document. Neither RDC, nor the Government of Mauritius or any of their advisors makes any representation (expressed or implied) or warranties as to the accuracy or completeness of this Call for EOI and shall have no liability for this Call for EOI or for any other written or oral communication transmitted to the participant pursuant to this Call for EOI. Neither RDC, nor the Government of Mauritius or their advisors shall be liable to reimburse or compensate any participant for any costs or expenses incurred in preparing or making a submission under this Call for EOI.

**15 April 2013**

**Regional Development Co. Ltd**



**Our Services:**

- (a) **Hospitality**
  - Reception at the airport
  - Hotel bookings
  - Transport bookings
  - Arrange meeting and visits
  
- (b) **Land identification**
  - Conduct local search
  - Identify location and reserve land for the project
  
- (c) **Reports**
  - Preparing technical report on basic characteristics and suitability of the land
  - Preparing site plan of the land
  
- (d) **Incorporation of company in Mozambique for transfer of land use to investor**
  - Reservation of name of company to be incorporated in Mozambique
  - Follow up with the Investment Promotion Centre of Mozambique (CPI) during the process of incorporation of company and application of business licence
  
- (e) **Project Approval**
  - Assist in submission of projects to CPI Mozambique for approval
  - Fast track the project approval process through regular communication with CPI
  
- (f) **Demarcation and mapping of land with limits**
  
- (g) **Assignment of land lease to investor**
  - Consultation with local community for approval of land lease
  - Application for the provisional land lease for 2 years
  - Application for operating licences
  - Application of permanent land lease
  
- (h) **Advisory services**
  - Drafting of agreement for the transfer and development of land plot
  - Advise on investment, legal and tax matters
  - Some other support services
  
- (i) **Infrastructure facilitation services**
  - Collaborate with local administration, operators and other stakeholders to identify priority infrastructural needs
  - To mount infrastructure projects and to search funding
  - To collaborate and monitor with all stakeholders to implement and to maintain the social and public infrastructure

